

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 /020 W
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R 270914Z APR 76
FM AMEMBASSY WARSAW
TO SECSTATE WASHDC 1001
INFO USDOC WASHDC

UNCLAS WARSAW 2613

E.O. 11652: N/A

TAGS: BGEN

SUBJECT: POST RELATIONSHIPS WITH AMERICAN CHAMBERS COMMERCE

REF: STATE 094266

1. ALTHOUGH NO U.S. CHAMBER OF COMMERCE EXISTS IN POLAND, THE EMBASSY'S DCM, COUNSELOR FOR ECONOMIC/COMMERCIAL AFFAIRS, AND DIRECTOR FO THE U.S. TRADE DEVELOPMENT CENTER (COMMERCIAL ATTACHE) ARE ACTIVE PARTICIPANTS IN REGULAR MONTHLY MEETINGS HELD IN WARSAW WITH RESIDENT REPRESENTATIVES OF U.S. FIRMS. I FREQUENTLY ATTEND.

2. THESE MONTHLY MEETINGS BEGAN MORE THAN TWO YEARS AGO WITH A LUNCH AT THE DCM'S RESIDENCE. THE OBJECTIVE WAS TO FORMALIZE THE ALREADY CLOSE RELATIONSHIP BETWEEN THE EMBASSY AND THE FEW RESIDENT AMERICAN BUSINESSMEN AND PROVIDE THE NUCLEUS FROM WHICH AN AMERICAN CHAMBER OF COMMERCE MIGHT EVENTUALLY GROW. ALTHOUGH THERE ARE NOW SIXTEEN AMERICAN FIRMS WITH OFFICES IN POLAND, IT IS STILL TOO SOON TO CONTEMPLATE THE FOUNDING OF AN AMERICAN CHAMBER. WE LOOK FORWARD TO THE EVENTUAL CREATION OF SUCH AN ORGANIZATION. IT COULD OFFER USEFUL SERVICES TO NEWCOMERS TO THE POLISH MARKET AND FREE THE EMBASSY'S COMMERCIAL OFFICERS OF SOME OF THEIR ROUTINE DUTIES, PERMITTING THEM TO FOCUS MORE SHARPLY ON MAJOR COMMERCIAL OPPORTUNITIES.

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3. IN THE MEANTIME, OUR RELATIONS WITH AMERICAN BUSINESSMEN, BOTH VISITORS AND RESIDENTS, REMAIN

EXCELLENT. THE EMBASSY PRIDES ITSELF ON GIVING GOOD
SERVICE TO THE BUSINESS COMMUNITY AND WE BELIEVE THAT
THE RELATIONSHIP HAS BEEN MUTUALLY BENEFICIAL.
DAVIES

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976WARSAW02613
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760160-0427
From: WARSAW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760416/aaaaangi.tel
Line Count: 65
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 94266
Review Action: RELEASED, APPROVED
Review Authority: buchant0
Review Comment: n/a
Review Content Flags:
Review Date: 02 SEP 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 SEP 2004 by cookms>; APPROVED <08 DEC 2004 by buchant0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: POST RELATIONSHIPS WITH AMERICAN CHAMBERS COMMERCE
TAGS: BGEN
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006